

Job Posting

Position: Vice President of Corporate and Foundation Partnerships

Location: Camp Hill, PA

Website: <https://pcntv.com>

Start Date: ASAP

Position Type: Full time

Job Description:

The Vice President of Corporate and Foundation Partnerships will develop and lead PCN's nonprofit initiative to include branding, outreach, and fundraising. This position is responsible for the success of corporate and foundation donations, and sales of major sponsorships. This position will oversee donor investments and strategic fundraising opportunities, as well as create development plans and advancement services. This position will lead the Marketing and Development teams.

PCN is a statewide 501(c)(3) nonprofit cable television network available to 10 million viewers in more than 3.1 million homes. PCN is the largest statewide privately funded public affairs network in the country.

Key components of this role include:

- Experienced fund development professional who enjoys a challenge.
- Opportunity to create a new fundraising function.
- Big picture thinker who can conceptualize and implement new ideas.
- Persuasive communicator.
- Commitment to setting and achieving fundraising goals.

Qualifications:

- Bachelor's Degree in Business Administration or relevant field.
- Minimum ten years of fundraising experience and proven track record, with focus on corporate donor cultivation and acquisition. Previous experience working in the nonprofit industry.
- Minimum five years supervisory responsibility.
- Experience in budgeting, compliance, writing and reporting related to foundation and corporate grants.
- Familiarity with foundation community and corporate sector across Pennsylvania.
- Proven ability to work collaboratively within a team as well as demonstrated leadership and decision-making experience.
- Superior planning, organizational, and negotiating skills. Ability to maintain accurate records and consistently perform in a highly detailed environment.
- Ability to manage multiple projects and meet deadlines, with strong attention to detail.
- Strong commitment to exemplary customer service and exceptional communication skills to include written and oral with strong grammatical, writing, and spelling skills.
- Experience working with and managing donor databases.
- Energetic self-starter driven to achieve and exceed financial goals and objectives, and look ahead to strategies to achieve long-term results.
- Comfortable with ambiguity, ability to work autonomously, and willingness to take creative approach to solving problems.
- Ability to work flexible hours and to travel to meet prospective donors.

Benefits: Health, dental, vision, RX, disability, retirement fund, vacation, and personal time off and more.

To Apply: careers@pcntv.com

PCN is an equal opportunity employer.